Made To Stick Why Some Ideas Survive And Others Die

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new york times bestseller the instant classic about why some ideas thrive why others die and how to make your ideas stick anyone interested in influencing others to buy to vote to learn to diet to give to charity or to start a revolution can learn from this book the washington post mark twain once observed a lie can get halfway around the world before the truth can even get its boots on his observation rings true urban legends conspiracy theories and bogus news stories circulate effortlessly meanwhile people with important ideas entrepreneurs teachers politicians and journalists struggle to make them stick in made to stick chip and dan heath reveal the anatomy of ideas that stick and explain ways to make ideas stickier such as applying the human scale principle using the velcro theory of memory and creating curiosity gaps along the way we discover that sticky messages of all kinds from the infamous kidney theft ring hoax to a coach's lessons on sportsmanship to a vision for a new product at sony draw their power from the same six traits made to stick will transform the way you communicate it s a fast paced tour of success stories and failures the nobel prize winning scientist who drank a glass of bacteria to prove a point about stomach ulcers the charities who make use of the mother teresa effect the elementary school teacher whose simulation actually prevented racial prejudice provocative eye opening and often surprisingly funny made to stick shows us the vital principles of winning ideas and tells us how we can apply these rules to making our own messages stick

made to stick explains why some ideas become popular while others wither and die the book lays out the most important characteristics of stickiness that is what makes ideas stick in the mind and how to make them work for you

made to stick by chip heath and dan heath book summary readtrepreneur disclaimer this is not the original book but an unofficial summary not every bright idea turns out to be a hit on top of the creativity you need to make your thoughts catch the attention of you audience dive in the anatomy of successful ideas and move forward made to stick tells the cruel truth about the nature of bright ideas not all of them have success in order for an idea to stick it must be creative and practical but also attractive for your audience if they don t catch the attention of the public who is going to support you communicating your ideas in the most attractive way is a skill that you must master and through this in depth guide about stick messages you will become a pro when it comes to having all eyes on your idea note this summary is wholly written and published by readtrepreneur it is

not affiliated with the original author in any way the most basic way to get someone s attention is this break a pattern chip heath understanding the differences between ideas that thrives and the ones that die is key for your proposal to succeed in made to stick you II get an in depth look into the anatomy of successful ideas and how to incorporate their principles into yours with charles kahlenberg s method you II be able to make your ideas shine brighter than others so it has the attention and support you desire p s made to stick is an extremely helpful book that will give your idea the last characteristic it must have to be successful the public attention the time for thinking is over time for action scroll up now and click on the buy now with 1 click button to download your copy right away why choose us readtrepreneur highest quality summaries delivers amazing knowledge awesome refresher clear and concise disclaimer once again this book is meant for a great companionship of the original book or to simply get the gist of the original book

the quasi federal european union stands out as the major exception in the thinly institutionalized world of international politics something has led europeans and only europeans beyond the nation state to a fundamentally new political architecture craig parsons argues in a certain idea of europe that this something was a particular set of ideas generated in western europe after the second world war in parsons s view today s european union reflects the ideological and perhaps visionary project of an elite minority his book traces the progressive victory of this project in france where the battle over european institutions erupted most divisively drawing on archival research and extensive interviews with french policymakers the author carefully traces a fifty year conflict between radically different european plans only through aggressive leadership did the advocates of a supranational community europe succeed at building the eu and binding their opponents within it parsons puts the causal impact of ideas and their binding effects through institutions at the center of his book in so doing he presents a strong logic of social construction a sharp departure from other accounts of eu history that downplay the role of ideas and ideology

this book recounts the entangled stories of three distinctly russian movements state ideology russian cosmism and eurasianism from their inception at the end of the nineteenth century and beginning of the twentieth century until now despite harboring pseudoscientific and mystical ideas specific to russia all three movements were propagated by their followers as universal

sciences and all three vied for scientific supremacy and universal acceptance suppressed by the bolsheviks and their state ideology as unscientific in the 1920s russian cosmism and eurasianism led an esoteric underground existence during the soviet period and re emerged in the dying years of the soviet union seeking not only to reclaim their scientific status but also to potentially fill the perplexing vacuum left by the ensuing demise of soviet state ideology this study relates the post soviet search for a new state ideology or new national idea at the federal and regional levels based on the kremlin's projects and the case of the ethnic republic of kalmykia in south west russia

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this book the first of its kind helps scientists and engineers of all stages and disciplines share their work in a new way with movies today much of scientific communication is embedded in papers and presentations but these documents don t often extend outside of a specific academic field by adding movies as a medium of communication scientists and engineers can better communicate with their colleagues while also increasing their reach to students professors peers potential collaborators and the public scientific films help translate complex technical topics into more accessible and consumable messages by following lauren murphy s filmmaking formula planning shooting and editing readers will create their very own scientific films that look professional and polished using tools as simple as a smartphone readers can develop short personal stories with no cost or experience needed this book will guide readers through all steps of the movie making process to a finished product readers will evolve their creative thinking skills and use their movies to improve classroom presentations network across student organizations present at conferences recruit students for their labs secure grant money and more adding a movie to your body of work can be the tool that sparks interest in audiences to learn more driving traffic to your publications research projects and websites this book will help you develop new skills to become a better communicator while spreading your ideas and research to new audiences

do you ever wonder why some ideas spread like wildfire while others disappear the moment they re heard made to stick by chip heath and dan heath uncovers the hidden formula behind unforgettable ideas and this beautifully written summary by naushad sheikh distills that life changing wisdom into clear simple language you can apply immediately this summary explains in practical and engaging terms how to make any message story or vision unforgettable whether you re a teacher trying to inspire students

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