

Environmental Consulting Fundamentals

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management consulting is 10 things 1 a huge 130 billion industry 2 a top career choice for ambitious mbas 3 a career accelerant many people leave consulting with great industry job offers 4 an opportunity to work with smart people 5 project based work across industries clients projects and roles 6 an enormous learning curve 7 a way of breaking down problems 8 training to lead teams and influence executives 9 great compensation 10 lots of airline and hotel points there is a reason that 14 of harvard s graduating class goes into consulting this book is not about case interviews it s about how to think like a consultant do great work get promoted make others successful and have fun learning if you are an aspiring consultants learn how to get smart quickly and continually add value if you are a corporate manager why not adopt some of the tips and tricks that consultant use if you are a solo entrepreneur how can we sell without selling the author admits that he loves consulting and hope this shines through the practical approach of teaching use this as a complement to the management consulting specialization 5 courses 75 videos on coursera

this book is a primer for those interested in a career in this dynamic multidisciplinary field as well as a handy reference for practicing consultants combining theory and practice advice into a concise readable format the book is an accessible introduction to the types of projects you will encounter as an environmental consultant and lays the groundwork for what you ll need to know in this challenging and rewarding profession also available

with this book under the additional resources tab are powerpoint lectures that correspond with each chapter new in the second edition covers the latest environmental issues including emerging contaminants and the latest technological advances in environmental investigation and remediation new chapters dedicated to vapor intrusion investigation and mitigation and to brownfields redevelopment and project financing an expanded chapter describing the staffing budgeting and execution of environmental projects descriptions of the remediation processes under rcra and superfund descriptions on how each chapter s subject matter applies to the job of the environmental consultant dozens of new figures photographs and tables designed to enhance the reader s understanding of the subject matter problems and questions to be used for homework assignments or classroom discussions

consultants are playing an increasingly important role in the challenging world of nonprofits yet despite the demand for consulting services nonprofit professionals often lack the necessary insight into how best to choose and work with a consultant nonprofit consulting essentials is a vital resource both for nonprofit leaders selecting and working with a consultant to guarantee the best use of their agency s resources as well as consultants seeking a clear understanding of the more subtle dynamics that define a successful consulting practice working with social sector organizations drawing on penelope cagney s years of experience as a top level nonprofit consultant nonprofit consulting essentials is filled with keen insights and in depth interviews with the founders and leaders of influential consulting firms throughout the book cagney outlines a number of concrete consulting strategies that can serve as additional tools for managers seeking to resolve complex organizational development issues nonprofit consulting essentials also offers recommendations to nonprofit leaders and consultants to make their relationship the best it can be once a solid alliance is formed they can tackle complex organizational challenges together such as fundraising and marketing governance and management and organizational development cagney explores what it takes to make the consulting experience a success and covers vital topics such as the key differences between consulting with nonprofits versus for profit organizations the primary areas of

nonprofit consultation making the consulting relationship work the special ethical considerations of consulting in the sector and understanding emerging trends in consulting nonprofit consulting essentials reviews the best practices and thinking in the nonprofit consulting practice providing leaders and consultants a way to ensure a robust organization in the future

delivers the essential practical skills needed to consult and make sharp well prepared interactions in a wide range of business situations this comprehensive handbook covers the fundamental skills and attitudes required by successful consultants from novice to practitioner level irrespective of their specialist area it untangles the key variables present in any consulting service and introduces practical ways to improve their effectiveness based upon the author s experience of helping consulting organisations to develop and excel in the marketplace the book explores consulting from the ground up steering away from theory and focusing instead on practical application providing a solid platform upon which to build further domain specific competence the consultant s handbook provides an understanding of the key variables that can be addressed in order to improve one s own consulting performance a set of simple practices that can be implemented with immediate benefit to the reader practical insight into day to day real life consulting interactions confidence to implement the new ideas and approaches

according to the 1999 salary survey conducted by mcp magazine the average mcse has 6 8 years of experience the average self employed mcse consultant with 6 9 years of experience earns 85 000 that s over 8 000 more than the average salary bonus and benefits package of other mcse s there is a demand for mcse s who can offer a variety of technical expertise and services and this book will show readers how to create a successful consulting business mcse consulting bible walks readers through the issues to consider when making the decision to start their own consulting business and then offers key advice on each aspect of the business from deciding what services to offer to marketing to maintaining customer relationships

designed as the go to reference for managing a consulting business the business of

consulting is candid practical and eminently useful fine tuned to address the changes in today s business environment this vital resource outlines the basics for managing a consulting practice and shows how to develop a business plan market your business charge for your services build a client relationship grow the business ensure your continued professional growth make money in the profession

widely recognized as a key reference work on the practice of consulting this guide offers an extensive introduction to professional consulting its nature methods organizational principles behavioral rules and training and development practices

the forum for management consultants worldwide

written by an environmental consultant with more than 20 years of experience and based on a course he taught for 10 years environmental consulting fundamentals investigation and remediation introduces the basic building blocks of environmental consulting rather than formulas and equations it emphasizes the thought processes that go into design

how do you become a world class consultant

a complete guide to the core skills every consultant must master whether you re just beginning your consulting journey or looking to refine your craft consulting essentials volume i the foundation is your go to guide for mastering the core competencies that define impactful consultants written by renowned strategist and international consultant dr slim saidi this volume offers a rigorous practical and immersive exploration of the consulting fundamentals structured thinking analytical problem solving strategic frameworks communication skills client engagement and early project management practices with a powerful blend of mckinsey style clarity and field tested wisdom this book is designed to build your capacity to frame and solve complex client problems develop sharp analytical habits and data driven insight skills enhance your professional communication and storytelling ability equip you with real world client interaction techniques and agile engagement models through case studies reflective exercises and deep strategic frameworks volume i doesn t just teach you what to do it shows you how

to think and operate like a top tier consultant this is the first part of a three volume journey volume ii explores complexity and transformation in high stakes environments while volume iii forthcoming focuses on leading and scaling successful consulting firms the foundation is more than a starting point it s a mindset a methodology and the launchpad for a successful and enduring consulting career

it consulting essentials is a compilation of example work products that dave faulise developed refined re used and shared with other consultants to help them help their clients the book also includes numerous client stories that describe how dave created and used many of these examples as one of his clients describes it this book is the see spot run version of how to create and operate an it consulting practice

the primary consideration of this book is the development and application of telecommunication techniques to enhance human knowledge and skills the areas of application include education at primary secondary and university levels as well as training in various other situations particularly the workplace the papers contributed by various experts across the discipline are divided into the following themes educational aspects social aspects technology distance working and case presentations in its entirety the publication affords a probing view into this rapidly expanding and highly important technological area

management consulting is a strategic investment in the future of a business management consulting is a demanding and lucrative career that necessitates a particular set of skills knowledge and experience we have examined the main characteristics of successful management consulting throughout this book from understanding clients needs to providing powerful solutions that promote development and innovation along the process we emphasised the significance of tools methods methodologies and strategic thinking in understanding management consulting approaches we encourage you to approach each engagement with curiosity inventiveness and a readiness to learn as you begin your consulting career remember that every client is unique and the key to success is recognising their specific needs and adjusting your approach appropriately finally i would

like to thank you for joining me on this journey through the world of management consulting whether you are an experienced consultant looking to refine your skills or an aspiring consultant seeking to break into the industry or a student at u g p g level i hope that this book has provided you with practical insights and advice that you can apply to your consulting practice best wishes in your management consulting pursuits and keep learning growing and aiming for excellence

vols are the proceedings of the annual conference of the academy of marketing science

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