Words That Sell

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more than 6 000 words and phrases that make the difference between yadda yadda and copy that sells looking for a better way to say authentic words that sell gives you 57 alternatives how about appealing take your pick from 76 synonyms you II even find more than 100 variations on exciting fully updated and expanded this edition of the copywriting classic is packed with inspiration on demand for busy professionals who need to win customers by mail online or in person more than 75 lists of powerful and persuasive words and phrases including 21 new lists for this edition cross referencing of categories to jump start creative thinking a crash course in basic copywriting techniques helpful lists of commonly misspelled words confusing words pretentious phrases to avoid and more roget s is fine for writing term papers and letters to the editor but when it comes to the business of writing copy that translates into sales there is no substitute for words that sell find the

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listing more than 1 000 high powered phrases and slogans this idea generator is perfect for writers of all kinds the book includes a brief introduction to the basic principles of writing creative copy and then gets to the heart of the matter phrases that promote products services and ideas

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language variation european perspectives iii contains 18 selected papers from the international conference on language variation in europe which took place in copenhagen 2009 the volume includes plenaries by penelope eckert where does the social stop and brit maehlum on how cities have been viewed by dialectologists sociolinguists and lay people in between these two longer papers the editors have selected 16 others ranging over a wide field of interest from phonetics i a stuart smith timmins and alam via syntax wiese to information structure moore and snell and from cognitive semantics levshina geeraerts and spelman to the perceptual study of intonation feizollahi and soukup several of the papers concern methodological questions within corpus based studies of variation buchstaller and corrigan vangsnes and johannessen and ruus and duncker taken as a whole the papers demonstrate how wide the field of variation studies has become during the last two decades it is now central to almost all linguistic subfields

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