

Modern Real Estate Practice In North Carolina 10th Edition

Modern Real Estate Practice Principles of Real Estate Practice in Nevada Principles of Real Estate Practice California Real Estate Practice Modern Real Estate Practice in Ohio Modern Real Estate Practice in Texas Modern Real Estate Practice in Pennsylvania Massachusetts Supplement for Modern Real Estate Practice Reference Book Connecticut Real Estate Practice and Law Modern Real Estate Practice in New York Reference Book Information Relating to Real Estate Practice, Licensing and Examinations 1. Introduction to modern real estate practice Annals of Real Estate Practice Annals of Real Estate Practice Modern Real Estate Practice in Illinois Annals of Real Estate Practice ... 1924-30 Principles of Real Estate Practice - Barnes School of Real Estate Edition Modern Real Estate Practice in New York California Real Estate Practice Fillmore W. Galaty Stephen Mettling Stephen Mettling William H. Pivar Fillmore W. Galaty Cheryl Peat Nance Herbert J. Bellairs David L. Kent California. Department of Real Estate Katherine A. Pancak Edith Lank California. Department of Real Estate Clinton P. Flick National Association of Real Estate Boards Filmore Galaty National Association of Real Estate Boards David Cusic Edith Lank Lowell Anderson

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principles of real estate practice in nevada contains the essentials of the national and nevada real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by nevada license law it is based on our highly successful and popular national publication principles of real estate practice which is in use in real estate schools nationwide the text is tailored to the needs of the pre license student it is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge principles of real estate practice in nevada is streamlined direct and to the point it includes multiple learning reinforcements it has a student oriented organization both within each chapter and from chapter to chapter its examples and exercises are grounded in the authors many years in real estate education table of contents the real estate business rights in real estate interests and estates ownership encumbrances and liens transferring and recording title to real estate leasing essentials land use planning and control legal descriptions fundamentals of contract law li national agency listing agreements an overview general brokerage practices overview of conveyance contracts real estate market economics appraising and estimating market value real estate finance real estate investment real estate taxation professional practices closings risk management property management real estate math nevada license law administration nevada license requirements agency in nevada brokerage practices in nevada nevada disclosure requirements nevada real estate contracts other nevada practices and law glossary of general real estate terms index for students looking for a nevada specific exam prep book we publish nevada real estate license exam prep

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building on industry fundamentals this new edition provides the skills a student needs to build a successful real estate practice the text explores issues facing professionals including advertising qualifying prospects loan applications investment analysis competitive market analysis and using the internet in practice 493 pages 2004 copyright chapters include instructor note student enrichment exercises power point presentations chapter 1 getting started in real estate chapter 2 ethics fair housing and trust funds chapter 3 mandatory disclosures chapter 4 prospecting chapter 5 listing presentation package chapter 6 listing presentations chapter 7 servicing the listing chapter 8 advertising chapter 9 the buyer and the property showing chapter 10 obtaining the offer and creating the sales agreement chapter 11 from offer to closing chapter 12 real estate financing chapter 13 escrow and title insurance chapter 14a taxation chapter 14b taxation cont chapter 15 property management and leasing chapter quiz answer keys mini quizzes for all chapters mini quiz answer keys

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modern real estate practice in pennsylvania has set the standard for real estate education in the state since its first printing in 1975 this text offers the most current information helpful illustrations and an easy to read format that has made this the most comprehensive and up to date principles text tailored for pennsylvania appendices include a math review sample exams and the complete licensing and registration act topics covered include real property and the law land use controls and development environmental issues in real estate legal descriptions interests in real estate landlord and tenant interests forms of real estate ownership transfer of title title records principles of real estate contracts principles of real estate financing pennsylvania real estate licensing law the real estate business real estate brokerage agency in real estate ethical practices and fair housing listing agreements and buyer representation contracts sales

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